#### Annex V - Final Report on International Horticultural Exhibitions Approved by AIPH

#### Requirements

This Annex is an integral part of the Regulations and contains contractual requirements to the Expo Organizer.

Exhibition organiser is required to write a Final Report and fill in the Valuation Questionnaire 1 and send them to AIPH Secretariat general within ninety days of the closure of the event as a digital file (i.e. PDF). Final report is a public document that can be shared electronically and placed onto the AIPH website. Valuation Questionnaires 1 and 2 are for the attention of AIPH Secretariat.

The Final Report shall be presented at the following AIPH Meeting or Conference.

The Valuation Questionnaires will be required to be filled in twice: within ninety days of the closure of the event and three years after the closure of the event.

#### **Purpose**

The objective of the Final Report & the Valuation Questionnaires is to provide a summary of the realization and execution of the International Horticultural Exhibition. The Final Report serves as accountability report for the stakeholders of the Expo. It should allow to:

- Provide information for future Expo organizers that will be useful in preparation, planning and running of their Expos
- Help future Expo organizers identify potential Expo impacts and legacy to maximize the Expo benefits for the host city and country
- Create a comparable benchmark across future Expos and measure the Expo benefits in the most accurate way possible, while taking into account local specificities and the individual nature of each Expo

#### **Contents**

This Annex contains further guidance on **methodology** and **deliverables** of

- the Final Report
- the Valuation Questionnaires



# 1. Final Report

- The following sections must be included in your Final Report. They may, however, have different titles and order, cover more aspects than those specifically requested. Providing your Final Report, you certify the exactitude of data as per your agreement with AIPH in accordance with the Regulations and Hosting Agreement.

#### **EXAMPLE TABLE OF CONTENTS**

Congratulatory Statements

- 1. Executive Summary
- 2. Brief Information / Facts and Figures / Statistics / Curiosities

# Fill in the 'People who Made it' table attached

#### Minimum required information:

- Location
- Dates of opening and closing and operational hours
  - Start date
  - o End date
  - Total number of days
- •
- Organization responsible
- AIPH category
- Theme
- Total attendance number of visitors

#### Minimum required information:

- What was the total number of visitors to the Expo? This includes counting 1 person multiple times if they visited on multiple occasions. For example, if 1 person visited 3 times in 2 days, that would count as 3.
- What was the total number of <u>unique</u> visitors? Only counts an individual once for the entire Expo. For example, if 1 person visited 3 times in 2 days, that would only count as 1.
- How many unique visitors were Locals, Domestic and International? (Locals: from the host city and surrounds; Domestic: from the rest of the country, excluding Locals; International: from any other countries).

Locals:

Domestic:

International:

 On average, how many days did people attend the Expo based on where they were from? For example, if there were two local visitors, one visiting on 10 separate days and another local visiting for 2 separate days, the average would be 6 days for the locals.

Locals:

Domestic:



International:

• What estimated percentage of people travelled to the host city with the main purpose of attending the Expo?

Locals:

Domestic:

International:

- Total area of exhibition site, in ha
- Use of the site after the closing of the exhibition (i.e. legacy)
- Area of structure used for short/indoor shows (Categories A1 and B only)
- Number of short/indoor shows held (A1 and B only)
- Number of events: cultural programs, conferences, trade missions, etc
- 3. Organization
- 4. The Idea and Concept of the Exhibition
- 5. Post Expo Concept
- 6. Exhibition Area
  - a. Masterplan
  - b. Landscape & Planting (design concept, planting, maintenance, ...)
  - c. Infrastructure and transport inside the Expo site (streets, pathways, parking, vehicles, energy....) *Fill in the 'Expo infrastructure and transport' table attached*
  - d. Buildings (permanent, temporary, functions, ...)
  - e. Exhibition Areas Fill in the 'Expo Areas' table attached
  - f. Public Design
  - g. Infrastructure and transport in the Host City, outside the Expo site (train station, airport, highways, planting, ...)

#### 7. Participants

a. Official Participants

# Minimum required information:

- Number of countries which participated:
  - 1. throughout the exhibition
  - 2. in indoor/short shows
- Total area occupied by exhibits remaining throughout the exhibition:
  - 1. from the host country (outdoor/indoor)
  - 2. from official participants (outdoor/indoor)
  - 3. from international participants (outdoor/indoor)
  - 4. International Participants
  - 5. National Participants
  - 6. Indoor Exhibition
- Other Aspects
  - 1. Were the transport costs of exhibitors reimbursed in accordance with AIPH Guidelines?
  - 2. Were special arrangements made for the inspection of plant material imported by exhibitors near or at the exhibition site?



- 3. How many international participants included information stands in or associated with their exhibits?
- b. International Participants
- c. National Participants
- d. Indoor Exhibition
- 8. College of Commissioners General / Steering Committee
- 9. Competitions

#### Minimum required information:

- Were regulations for the organization of competitions and the award of prizes sent to AIPH-members and the General Secretariat?
- Was an International Honorary Jury appointed in accordance with the AIPH Guidelines?
- Who were the members of the jury?
- Were technical juries or panels appointed?
- What was the total value of money prizes awarded? (B category only)
- What total sum was paid to exhibitors in compensation for the depreciation of their plant material?
- Have these sums been paid to exhibitors entitled to them?
- 10. Conferences / Workshops / Business to Business
- 11. Cultural Program & Art

#### Fill in the "Organisation and scope of Ceremonies" table attached

- a. The Opening Ceremony
- b. Street Entertainment
- c. Stage Program

#### Fill in the "Stage Performances" table attached

- d. Highlights
- e. Specials
- f. Kids Program
- g. Art / Exhibitions
- h. The Closing Ceremony

#### 12. Operations

- a. Facility Management & Security
- b. Traffic Management
- c. Transport within and outside the Exposition
- d. Food & Beverage / Retail
- e. Visitor Information & Services
- f. Media Services
- g. Participant Services



- 13. Marketing and Communications, PR and Media-Statistics
  - a. Visitor Structure, Design Day
  - b. Theme, Key Visual, Claims, ...
  - c. Merchandising
  - d. Marketing / Advertisement
  - e. Media & PR
  - f. Sponsoring / Partner
- 14. List all national sponsors and partners
  - a. Ticket Sales

Please provide detailed ticketing scheme with prices and sales in each category.

- 15. Reactions & Corrections
  - a. Highlights
  - b. Visitor Surveys
  - c. Criticisms
  - d. Complaints
  - e. Media feedback
  - f. Corrections
- 16. Budget / Financial Balance

#### Fill in the 'Expo Budget' table attached

- 17. Benefits of Organizing the exhibition / Legacy
- 18. Conclusion
- 19. Acknowledgements
- 20. Appendices

Exhibition Regulations / General Regulations

**Special Regulations** 

Competition Regulations

#### **People Who Made it Table**

| Stakeholders involved          | Number of organizations | Total number of people present at the Expo |
|--------------------------------|-------------------------|--|
| International Official         |                         |  |
| Participants                   |                         |  |
| National Official Participants |                         |  |



# **Expo infrastructure and transport Table**

| Expo Infrastructure and transport Assets | Total<br>number of<br>units | Out of which,<br>number of<br>accessible for<br>reduced<br>mobility | Total<br>transportation<br>capacity in nr<br>of people, if<br>applicable | Total parking lots/ bus depots/ areas for transport in square meters, INSIDE the Expo territory |
|--|-----------------------------|---|--|---|
| Streets                                  |                             |   |  |   |
| Pathways                                 |                             |   |  |   |
| Outdoor stairs                           |                             |   |  |   |
| Outdoor elevators                        |                             |   |  |   |
| Indoor stairs                            |                             |   |  |   |
| Indoor elevators                         |                             |   |  |   |
| Bridges                                  |                             |   |  |   |
| Underground areas                        |                             |   |  |   |
| Transport inside the                     |                             |   |  |   |
| Expo site: please                        |                             |   |  |   |
| specify:                                 |                             |   |  |   |
| - Bus/shared car                         |                             |   |  |   |



| - Car/ VIP                |                   |   |   |   |
|---------------------------|-------------------|---|---|---|
| - Scooter                 |                   |   |   |   |
| - Bicycle                 |                   |   |   |   |
| - Monorail or light train |                   |   |   |   |
| - Water transport         |                   |   |   |   |
| - Other                   |                   |   |   |   |
| Expo Energy               | Capacity<br>(MVA) | Distribution<br>line type<br>(underground,<br>overhead,<br>mixed) | Percentage<br>used, when<br>related to<br>other<br>categories | Percentage<br>to be used in<br>the<br>framework<br>of Expo<br>legacy plan |
| Provided with existing    |                   |   |   |   |
| fixed utility/grid power  |                   |   |   |   |
| Provided with new         |                   |   |   |   |
| fixed utility/grid power  |                   |   |   |   |
| Temporary electrical      |                   |   |   |   |
| cable and electrical      |                   |   |   |   |
| distribution              |                   |   |   |   |
| Temporary heating/        |                   |   |   |   |
| cooling                   |                   |   |   |   |
| Temporary lighting        |                   |   |   |   |

# **Expo Areas Table**

| Expo Areas                     | Total number of units | Total number in |
|--------------------------------|-----------------------|-----------------|
|                                |                       | square meters   |
| Accesses/Exits (Expo gates)    |                       |                 |
| Accomodation for International |                       |                 |
| Official Participants          |                       |                 |
| Accomodation for National      |                       |                 |
| Official Participants          |                       |                 |
| Offices                        |                       |                 |
| Media centers, if any          |                       |                 |
| International Gardens          |                       |                 |
| International indoor pavilions |                       |                 |
| National Gardens               |                       |                 |
| National indoor pavilions      |                       |                 |
|                                |                       |                 |
| Thematic Gardens               |                       |                 |
| Thematic pavilions             |                       |                 |
| Business Gardens               |                       |                 |
| Business pavilions             |                       |                 |
| Other Gardens, not included    |                       |                 |
| into any other category        |                       |                 |
| Other pavilions , not included |                       |                 |
| into any other category        |                       |                 |
| Open air recreational areas,   |                       |                 |
| not included into any other    |                       |                 |
| category                       |                       |                 |



| Water areas                     |   |  |
|---------------------------------|---|--|
| Cultural artefacts, monuments,  |   |  |
| landmarks, art installations    |   |  |
| Theaters, stages, performance   |   |  |
| areas                           |   |  |
| Amusement park elements,        |   |  |
| attractions, if any             |   |  |
| Playgrounds and areas           |   |  |
| specifically for the use of     |   |  |
| children                        |   |  |
| Restaurants, food and drink     |   |  |
| vendors                         |   |  |
| Water fountains                 |   |  |
| Medical and emergency points    |   |  |
| Hygiene, Facilities             |   |  |
| Total temporary constructions   |   |  |
| Total permanent constructions   |   |  |
| Total outdoor 'green' area      | _ |  |
| (including all gardens, planted |   |  |
| open air areas)                 |   |  |
| Total                           |   |  |

# Organisation and scope of Ceremonies Table

|                                | Opening Ceremony | Closing Ceremony |
|--------------------------------|------------------|------------------|
| Please indicate Venue          |                  |                  |
| Total spectator capacity       |                  |                  |
| Number of ceremony             |                  |                  |
| performers                     |                  |                  |
| Number of ceremony             |                  |                  |
| volunteers                     |                  |                  |
| Number of production staff     |                  |                  |
| Number of security and other   |                  |                  |
| auxiliary staff                |                  |                  |
|                                |                  |                  |
| Number of heads of states      |                  |                  |
| who attended                   |                  |                  |
| Number of High-level officials |                  |                  |
| who attended                   |                  |                  |
| Number of international        |                  |                  |
| organizations' representatives |                  |                  |
| who attended                   |                  |                  |
| Number of foreign countries'   |                  |                  |
| (diplomatic) representatives   |                  |                  |
| who attended                   |                  |                  |
| Number of other foreign        |                  |                  |
| delegations who attended       |                  |                  |
| Number of national sponsors    |                  |                  |
| who attended                   |                  |                  |



| Number of Worldwide AIPH       |  |
|--------------------------------|--|
| sponsors who attended          |  |
|                                |  |
| Number of artistic segments    |  |
| Number of artistic segments of |  |
| future Expos organizers        |  |
|                                |  |
| Duration                       |  |

# Stage Performances Table, excluding Opening and Closing Ceremony, by Venue

|                              | Venue name: |
|------------------------------|-------------|
| Total number of stage        |             |
| performances in this venue   |             |
| Total number of spectators   |             |
| who attended                 |             |
| Total number of performers   |             |
| Total number of production   |             |
| staff                        |             |
| Total number of security and |             |
| other auxiliary staff        |             |
| Total duration of all stage  |             |
| performances, in number of   |             |
| hours                        |             |

# **Expo Budget Table**

| Expenditure               | Amount in local currency | Amount in USD | % |
|---------------------------|--------------------------|---------------|---|
| Personnel & Organisation  |                          |               |   |
| Personnel                 |                          |               |   |
| Expo personnel            |                          |               |   |
| External Personnel        |                          |               |   |
| other staff related costs |                          |               |   |
| Expo Board                |                          |               |   |
| Commissioner General      |                          |               |   |
| Housing                   |                          |               |   |
| Finance & Controlling     |                          |               |   |
| Contracts / Legal Affairs |                          |               |   |
| Subsidies                 |                          |               |   |
| Permits                   |                          |               |   |
| BIE / AIPH                |                          |               |   |
| Liquidation               |                          |               |   |



| Marketing & Communications  |  |  |
|---|--|--|
| Project Management Corporate Identity / Corporate Design / Brand Management                           |  |  |
| Market research   |  |  |
| Website & Social media  |  |  |
| Copywriting   |  |  |
| Press & Media, Corporate Communication  |  |  |
| Advertisement   |  |  |
| Marketing & Promotional Material<br>Expo Publications (Map, Pocket Guide,<br>Expo Book, Architecture) |  |  |
| Sales / Sponsoring / Partners   |  |  |
| Project Management  |  |  |
| Sponsor attraction  |  |  |
| Sponsor activation  |  |  |
| Licences  |  |  |
| Partners  |  |  |
| Universities, other Stakeholders  |  |  |
| Ticketing & Accreditation   |  |  |
| Project Management  |  |  |
| Ticket Sales  |  |  |
| Ticket Partner  |  |  |
| Promotion Material, Travel Trade Fairs  |  |  |
| Reseller Contracts  |  |  |
| Ticketing System  |  |  |
| Ticketing- & Accreditation System   |  |  |
| Cash Register / Payment System  |  |  |
| Operation Ticketing & Access control  |  |  |
| Operation Accreditationsystem   |  |  |
| Cash Transport  |  |  |
| Participants  |  |  |
| Project Management  |  |  |
| Official Participants   |  |  |
| National Horticultural Sector   |  |  |



| National participants Expo Initiatives Participant Services Protocol Competitions  |  |  |
|--|--|--|
| <b>Events Program</b>  |  |  |
| Project Management   |  |  |
| Cultural Program   |  |  |
| Art  |  |  |
| Stages and Stage Operation   |  |  |
| Artist Handling  |  |  |
| Educational Events   |  |  |
| Kids Program   |  |  |
| B2B, Seminars, Workshops, Symposia,  |  |  |
|  |  |  |
| Operations   |  |  |
|  |  |  |
| Project Management   |  |  |
| Personel & Training  |  |  |
| Personel & Training Preview  |  |  |
| Personel & Training Preview Visitor Services / Hospitality   |  |  |
| Personel & Training Preview Visitor Services / Hospitality Food & Beverage / Retail / Services   |  |  |
| Personel & Training Preview Visitor Services / Hospitality Food & Beverage / Retail / Services Security  |  |  |
| Personel & Training Preview Visitor Services / Hospitality Food & Beverage / Retail / Services   |  |  |
| Personel & Training Preview Visitor Services / Hospitality Food & Beverage / Retail / Services Security Fire Brigade   |  |  |
| Personel & Training Preview Visitor Services / Hospitality Food & Beverage / Retail / Services Security Fire Brigade First Aid & Medical Services  |  |  |
| Personel & Training Preview Visitor Services / Hospitality Food & Beverage / Retail / Services Security Fire Brigade First Aid & Medical Services Traffic and Parking  |  |  |
| Personel & Training Preview Visitor Services / Hospitality Food & Beverage / Retail / Services Security Fire Brigade First Aid & Medical Services Traffic and Parking Facility Management  |  |  |
| Personel & Training Preview Visitor Services / Hospitality Food & Beverage / Retail / Services Security Fire Brigade First Aid & Medical Services Traffic and Parking Facility Management  Project Management  |  |  |
| Personel & Training Preview Visitor Services / Hospitality Food & Beverage / Retail / Services Security Fire Brigade First Aid & Medical Services Traffic and Parking Facility Management Project Management Operations + Service Center                           |  |  |
| Personel & Training Preview Visitor Services / Hospitality Food & Beverage / Retail / Services Security Fire Brigade First Aid & Medical Services Traffic and Parking Facility Management Project Management Operations + Service Center Cleaning                  |  |  |
| Personel & Training Preview Visitor Services / Hospitality Food & Beverage / Retail / Services Security Fire Brigade First Aid & Medical Services Traffic and Parking Facility Management Project Management Operations + Service Center Cleaning Waste Management |  |  |

| Surrounding Infrastructure (outside |  |  |
|-------------------------------------|--|--|
| Expo territory)                     |  |  |



| Roads (including High Speed)                   |  |  |
|--|--|--|
| Bridges or Tunnels for vehicles or trains      |  |  |
| Trains (including High Speed)                  |  |  |
| Railway Stations                               |  |  |
| Airport  |  |  |
| Air Routes                                     |  |  |
| Seaport  |  |  |
| Other Transportation (please specify)          |  |  |
| Any other infrastructure and transport that is |  |  |
| not listed above but received budget           |  |  |
| allocation                                     |  |  |

| Expo infrastructure and areas (inside                |   |  |
|--|---|--|
| Expo territory)                                      |   |  |
| Streets  | • |  |
| Pathways   |   |  |
| Outdoor stairs                                       |   |  |
| Outdoor elevators                                    |   |  |
| Indoor stairs  |   |  |
| Indoor elevators                                     |   |  |
| Bridges  |   |  |
| Underground areas                                    |   |  |
| Transport inside the Expo site: please specify:      |   |  |
| - Bus/shared car                                     |   |  |
| - Car/ VIP   |   |  |
| - Scooter  |   |  |
| - Bicycle  |   |  |
| - Monorail or light train                            |   |  |
| - Water transport                                    |   |  |
| - Other  |   |  |
| Accesses/Exits (Expo gates)                          |   |  |
| Accomodation for International Official Participants |   |  |
| Accomodation for National Official Participants      |   |  |
| Offices  |   |  |
| Media centers, if any                                |   |  |
| International Gardens                                |   |  |
| International indoor pavilions                       |   |  |
| National Gardens                                     |   |  |



National indoor pavilions

**Thematic Gardens** 

Thematic pavilions

**Business Gardens** 

**Business pavilions** 

Other Gardens, not included into any other category

Other pavilions, not included into any other category

Open air recreational areas, not included into any other category

Water areas

Cultural artefacts, monuments, landmarks, art installations

Theaters, stages, performance areas

Amusement park elements, attractions, if any

Playgrounds and areas specifically for the use of children

Restaurants, food and drink vendors

Water fountains

Medical and emergency points

Hygiene, Facilities

Total temporary constructions

Total permanent constructions

Total outdoor 'green' area (including all gardens, planted open air areas)



# 2. Valuation Questionnaires

The Valuation Questionnaire is designed to create a comparable benchmark across future Expos and measure long-lasting Expo benefits that go beyond aspects covered in the final report and spanning farther in time.

Thus, the Expo organizer or their Representative, as outlined in the Expo Legacy Plan, will be required to fill in the Questionnaire 1: **90 days after the Expo closure** and the Questionnaire 2: **three years after the Expo closure**.

The Valuation Questionnaires will allow Expo organizers and their stakeholders to have an overall vision of the possible Expo impacts and legacy to maximize the Expo benefits for the host city and country. The results of these questionnaires shared with future Expo organizers will offer a means of evaluating the effects of certain decisions and adjust those for the future Expos.

The Valuation questionnaires provide a list of questions in an attempt to measure the **7 key Expo Impact areas**:

- 1. Economic Impact
- 2. Enhancing Reputation
- 3. Sustainability
- 4. Developing Cities
- 5. Driving Tourism
- 6. Education and Inspiration
- 7. Institutional Capacity Legacy

The Expo Organizer must submit the most accurate data in this report and if necessary, contract a research party who would be objective and impartial.



# Valuation Questionnaire 1,

### within 90 days after the Expo closure

- Please answer the questions in the most accurate manner. By filling in this questionnaire, you certify the exactitude of provided data as per your agreement with AIPH in accordance with the Regulations and Hosting Agreement.

For all local currencies used, please provide an equivalent in USD.

For year calculation,

Before the Expo: count all calendar years (January to December) before the opening date After the Expo: count all calendar years (January to December) after the closure date

# 1. Economic Impact

1. Direct Economic Impact

#### a) Revenues from ticketing

| Ticket Category, including Free tickets | Number of tickets sold/distributed in category | Amount received in local currency | Amount received in USD |
|---|--|-----------------------------------|------------------------|
|   |  |                                   |                        |
|   |  |                                   |                        |
|   |  |                                   |                        |
|   |  |                                   |                        |
|   |  |                                   |                        |
|   |  |                                   |                        |
| Total                                   |  |                                   |                        |

#### b) Revenues from sponsorship

| Sponsors | Amount contributed in local currency | Amount contributed in USD | Asset provided |
|----------|--------------------------------------|---------------------------|----------------|
|          |                                      |                           |                |
|          |                                      |                           |                |
| Total    |                                      |                           |                |

| Sponsors contributing with 'value in kind' | Estimated amount contributed in local currency | Estimated amount contributed in USD | Asset provided |
|--|--|-------------------------------------|----------------|
|  |  |                                     |                |
| Total                                      |  |                                     |                |



# c) Revenues from Expo Visitation

| Estimated spend by Expo tourists, per day                               | Locals,<br>amount<br>spent in<br>local<br>currency | Locals,<br>amount<br>spent in<br>USD | Domestic,<br>amount<br>spent in<br>local<br>currency | Domestic,<br>amount<br>spent in<br>USD | Internatio<br>nal,<br>amount<br>spent in<br>local<br>currency | Internatio<br>nal,<br>amount<br>spent in<br>USD |
|---|--|--------------------------------------|--|--|---|---|
| Hotels  |  |                                      |  |  |   |   |
| transportat<br>ion other<br>than<br>airfare                             |  |                                      |  |  |   |   |
| Merchandi<br>se or retail<br>purchases<br>at the<br>Expo                |  |                                      |  |  |   |   |
| Retail purchases outside of the Expo                                    |  |                                      |  |  |   |   |
| Food and drinks at the Expo   |  |                                      |  |  |   |   |
| Food and drinks outside the Expo  |  |                                      |  |  |   |   |
| Tickets,<br>entertainm<br>ent and<br>other tours<br>outside the<br>Expo |  |                                      |  |  |   |   |
| Total   |  |                                      |  |  |   |   |

### d) Revenues from donations

| Donors | Amount contributed in local currency | Amount contributed in USD |
|--------|--------------------------------------|---------------------------|
|        |                                      |                           |
|        |                                      |                           |
| Total  |                                      |                           |

# 2. Employment, Expo city and region



| Category   | Number of people, 5 years before the Expo | Number of people, during the Expo |
|--|---|-----------------------------------|
| Total population   |   |                                   |
| Total active population (excl children, retired, disabled) |   |                                   |
| Out of which, employed                                     |   |                                   |
| Out of which, unemployed                                   |   |                                   |

3. Number and size of companies, Expo city and region

| Category                                       | Number of companies, 5 years before the Expo | Number of companies, during the Expo |
|--|--|--------------------------------------|
| Micro companies<br>(0-9 FTE jobs)              |  |                                      |
| Small companies<br>(10-49 FTE jobs)            |  |                                      |
| Medium-sized<br>companies (50-249<br>FTE jobs) |  |                                      |
| Large companies (250+ FTE jobs)                |  |                                      |

4. All jobs related to Expo, Expo city and region

| Category                           | Number |
|------------------------------------|--------|
| All jobs related to Expo as annual |        |
| full-time equivalents (FTEs)       |        |

5. Estimated tax revenue generated for the government, including VAT, Expo country

| Category                         | Number |
|----------------------------------|--------|
| Estimated tax revenue generated, |        |
| including VAT                    |        |

6. Businesses attracted to the Expo city and region, in direct relation to Expo, Expo city and region

| Category                         | Number |
|----------------------------------|--------|
| Micro companies (0-9 FTE jobs)   |        |
| Small companies (10-49 FTE jobs) |        |
| Medium-sized companies (50-249   |        |
| FTE jobs)                        |        |
| Large companies (250+ FTE jobs)  |        |

7. Impact on the horticultural industry, Expo city and region



Please provide an estimate impact on sales of plants and flowers.

# 2. Enhancing Reputation

# 1. Foreign organisations established in Expo city and region

| Category   | Number: 5 years before the Expo | Number: During the Expo |
|--|---------------------------------|-------------------------|
| Foreign Private companies (companies, subsidiaries, etc.)  |                                 |                         |
| Foreign Public organizations (associations, federations, foundations, international organisations) |                                 |                         |
| Total  |                                 |                         |

### 2. Demographics dynamics, Expo city and region

| Category             | Number: 5 years before the Expo | Number: During the Expo |
|----------------------|---------------------------------|-------------------------|
| Total population     |                                 |                         |
| Births               |                                 |                         |
| Deaths               |                                 |                         |
| Migration: inbound   |                                 |                         |
| Migration: outcoming |                                 |                         |

# 3. Hosting of international events, Expo city and region

| Category            | Number: 5 years before the Expo | Number: During the year of the Expo |
|---------------------|---------------------------------|-------------------------------------|
| Sporting            |                                 |                                     |
| Cultural            |                                 |                                     |
| Political           |                                 |                                     |
| Social and economic |                                 |                                     |
| Environmental       |                                 |                                     |

# 4. Imports to Exports balance, Expo country

| Category  | Number: 5 years before the Expo | Number: During the Expo |
|---|---------------------------------|-------------------------|
| Import activities, total value over the nominal GDP |                                 |                         |
| Export activities, total value over the nominal GDP |                                 |                         |



### 5. Investment risks, Expo country

| Category  | Rating: 5 years before the Expo | Rating: During the Expo |
|---|---------------------------------|-------------------------|
| Composite International<br>Country Risk Guide<br>(ICRG) risk rating, from<br>0 to 100 |                                 |                         |
| Euromoney country credit-worthiness rating, from 0 to 100                             |                                 |                         |

### 6. Foreign Direct Investment, Expo country

| Category                                 | Number: 5 years<br>before the Expo,<br>USD | Number: 3 years<br>before the Expo,<br>USD | Number: During the Expo, USD |
|--|--|--|------------------------------|
| Capital foreign investment during a year |  |  |                              |

### 7. City ranking, Expo city

| Please list all available international and national city rankings, related to quality of life, economy, culture, political power and any other indicator | Position: 5 years before the Expo | Position: the Expo year |
|---|-----------------------------------|-------------------------|
|   |                                   |                         |
|   |                                   |                         |
|   |                                   |                         |
|   |                                   |                         |

8. Media image of the Expo city.

Please provide examples of the Expo impact on the media image of the Expo city.

9. Image of the Expo city in the Expo country

Please provide a case study with evidence of public perception of the image of the Expo city before the Expo project and after the Expo.

# 3. Sustainability



Please provide details on the goals & objectives reached<sup>1</sup> during the Expo, for Expo city and region<sup>2</sup>.

# 3.1 Sustainability priorities & goals

| ID | Sustainability Priorities / Goals  | Key Performance<br>Indicators  | Baseline | Target | % target achieved |
|----|--|--|----------|--------|-------------------|
| 1  | Using plants and green spaces to support climate adaptation and resilience programmes in urban environments  | E.g.<br>% Expo green spaces<br>dedicated to mitigate<br>climate change   | 20%      | 35%    |                   |
| 2  | Promoting nature in cities and sustainable horticultural practices worldwide   | E.g. N° of promotion/dissemination activities organised N° and type of activities promoting nature in the city | 5        | 30     |                   |
| 3  | Adopting circular economy principles, reducing plastic waste and other forms of pollution, supporting efficient production and ethical supply chain management |  |          |        |                   |
| 4  | Promoting plant growing and green spaces for all, upholding fair and equitable practices across the horticultural value chain, diversity, and human rights     |  |          |        |                   |
| 5  | Engaging, informing, and inspiring people to appreciate the importance of plants and the places where they   |  |          |        |                   |

<sup>&</sup>lt;sup>1</sup> In case any goals or objectives have not been reached, please provide an explanation as to why.



<sup>&</sup>lt;sup>2</sup> Please build on the targets set in the Strategy and the Implementation plan

| grow, and to take |  |  |
|-------------------|--|--|
| action to protect |  |  |
| and enhance their |  |  |
| local environment |  |  |
| through plant     |  |  |
| growing           |  |  |

# 3.2 - Objectives

# 1. Design

| ID  | Objective  | Key<br>Performance<br>Indicators                      | Baseline | Target  | % target achieved |
|-----|--|---|----------|---|-------------------|
| 1.1 | Design to use space<br>and materials in an<br>efficient manner | Integrated design<br>approach with<br>clear standards | N/A      | Developed<br>and used for<br>the entire<br>Expo |                   |
| 1.2 |  |   |          |   |                   |

Comments:

#### 2. Contractors & Construction

| ID  | Objective   | Key<br>Performance<br>Indicators   | Baseline | Target                              | % target achieved |
|-----|---|--|----------|-------------------------------------|-------------------|
| 2.1 | Use renewable and recyclable materials when building new structures | Certification for buildings by the Leadership in Energy and Environmental Design (LEED). | N/A      | Platinum /<br>Gold<br>certification |                   |
| 2.2 |   |  |          |                                     |                   |

Comments:

# 3. International Participants

| ID  | Objective   | Key<br>Performance<br>Indicators         | Baseline | Target | % target achieved |
|-----|---|--|----------|--------|-------------------|
| 3.1 | Enable participants and facility managers to understand and | Percentage of pavilions and buildings to | 0        | 80%    |                   |



|     | contribute to responsible use of resources | have smart<br>metering with<br>digital feedback<br>for energy and<br>water consumption |  |  |
|-----|--|--|--|--|
| 3.2 |  |  |  |  |

# 4. Transport

| ID  | Objective  | Key<br>Performance<br>Indicators   | Baseline | Target | % target achieved |
|-----|--|------------------------------------|----------|--------|-------------------|
| 4.1 | Provide access to safe, affordable, accessible and sustainable transport systems | N° of electrified public transport |          |        |                   |
| 4.2 | Encourage<br>alternative transport<br>methods                                    | GHG emission                       | 10 ton   | 3 ton  |                   |

Comments:

# 5. Biodiversity

| ID  | Objective  | Key<br>Performance<br>Indicators | Baseline | Target | % target achieved |
|-----|--|----------------------------------|----------|--------|-------------------|
| 5.1 | e.g. Ensure the enforcement of the international treaties on biodiversity conservation | N° of treaties<br>enforced       | N/A      | 3      |                   |
| 5.2 |  |                                  |          |        |                   |

Comments:

# 6. Energy

| ID  | Objective                      | Key<br>Performance<br>Indicators | Baseline | Target | % target achieved |
|-----|--------------------------------|----------------------------------|----------|--------|-------------------|
| 6.1 | e.g. Reduce energy consumption | Gigawatt/hour                    | 150      | 90     |                   |
| 6.2 |                                |                                  |          |        |                   |

Comments:

# 7. Water



| ID  | Objective                       | Key<br>Performance<br>Indicators  | Baseline | Target | % target achieved |
|-----|---------------------------------|---|----------|--------|-------------------|
| 7.1 | e.g. minimize water consumption | Million Litres/hour % publicly accessible fixture and fitting with smart controls | 35%      | 90%    |                   |
| 7.2 |                                 |   |          |        |                   |

### 8. Pollution

| ID  | Objective                     | Key Performance Indicators   | Baseline | Target  | % target achieved |
|-----|-------------------------------|--|----------|---|-------------------|
| 8.1 | Minimise excessive lightening | High efficiency public realm lighting systems; Public open space lighting that incorporate automatic controls, sensors or other energy saving technologies | 0        | Fully functional before the opening and for the entire duration of the Expo |                   |

Comments:

### 9. Carbon

| ID  | Objective  | Key<br>Performance<br>Indicators              | Baseline<br>(e.g.) 2022                     | Target<br>(e.g.) 2026 | % target achieved |
|-----|--|---|---|-----------------------|-------------------|
| 9.1 | e.g. minimise<br>carbon emissions<br>during the Expo<br>timeline | greenhouse gas<br>(GHG) reduction<br>strategy | No strategy – to<br>be developed            | Full implementation   |                   |
|     |  | % of GHG reduced                              | Site-wide<br>carbon<br>emissions in<br>2022 | 30% reduction         |                   |
| 9.2 |  |   |   |                       |                   |

Comments:

# 10. Sustainable Events Operations and Management

| ID   | Objective                           | Key Performance Indicators | Baseline | Target   | % target achieved |
|------|-------------------------------------|----------------------------|----------|----------|-------------------|
| 10.1 | Achieve ISO<br>20121<br>Sustainable | Certification awards       | N/A      | Achieved |                   |



|      | Event Management certification                |                      |     |  |  |
|------|---|----------------------|-----|--|--|
| 10.2 | Achieve<br>Sustainable<br>Events<br>Standards | Certification awards | N/A | Platinum /<br>Gold<br>Sustainable<br>Events<br>Standards |  |

#### 11. Waste & Dismantlement

| ID   | Objective                                  | Key Performance Indicators | Baseline  | Target  | % target achieved |
|------|--|----------------------------|---|---|-------------------|
| 11.1 | Minimize the quantity of waste to landfill | Metric Tons                | Based on the amount of recyclable construction material (%) | Based on the amount of recyclable construction material (%) |                   |
| 11.2 |  |                            |   |   |                   |

Comments:

### 12. Legacy

| ID   | Objective   | Key Performance Indicators   | Baseline | Target | % target achieved |
|------|---|--|----------|--------|-------------------|
| 12.1 | Develop solutions in sustainability that are scalable and can be rolled out and implemented on a broad level, extending the benefits to the wider economy | Percentage of materials used in permanent construction retained for Legacy | 0        | 90%    |                   |

Comments:

# 3.2 Policies developed and implemented

Please list the various policies that you have developed and/or implemented during the Expo³.



<sup>&</sup>lt;sup>3</sup> Please refer to section 4 of the Strategy document.

# UN Agenda 2030

Please provide details as to which Sustainable Development Goals and related targets the Expo contributed to<sup>4</sup>.

| Target        | Initially planned      | Actually           | How?   |
|---------------|------------------------|--------------------|--|
| 000 0: E      | to contribute?         | contributed?       |  |
|               |                        | od security and im | proved nutrition and promote                     |
|               | agriculture            |                    |  |
| Target 2.1    |                        |                    |  |
| Target 2.3    |                        |                    |  |
| Target 2.4    |                        |                    |  |
| Target 2.5    |                        |                    |  |
| Target 2.a    | <u> </u>               |                    |  |
| SDG 5: Ach    | ieve gender equality   | and empower all    | women and girls                                  |
| Target 5.1    | ✓                      |                    | e.g. Implement a Diversity & Inclusion strategy  |
| Target 5.a    | ✓                      |                    | e.g. Apply an equal and fair recruitment process |
| Target 5.b    |                        |                    |  |
| Target 5.c    |                        |                    |  |
|               |                        |                    | able economic growth, full and                   |
|               | employment and dec     | cent work for all  | -  |
| Target 8.3    |                        |                    |  |
| Target 8.4    |                        |                    |  |
| Target 8.5    |                        |                    |  |
| Target 8.6    |                        |                    |  |
| Target 8.7    |                        |                    |  |
| Target 8.8    |                        |                    |  |
| Target 8.9    |                        |                    |  |
| Target 8.a    |                        |                    |  |
| Target 8.b    |                        |                    |  |
| SDG 9: Buil   | d resilient infrastruc | ture, promote inc  | lusive and sustainable                           |
| industrializa | ation and foster inno  | vation             |  |
| Target 9.1    |                        |                    |  |
| Target 9.3    |                        |                    |  |
| Target 9.a    |                        |                    |  |
|               | ke cities and human    | settlements inclu  | ısive, safe, resilient and                       |
| sustainable   |                        |                    | ·  |
| Target 11.3   |                        |                    |  |
| Target 11.4   |                        |                    |  |
| Target 11.7   |                        |                    |  |
| Target 11.b   |                        |                    |  |
|               | sure sustainable co    | nsumption and pr   | oduction patterns                                |
| Target 12.3   |                        |                    | •  |
| Target 12.4   |                        |                    |  |
| Target 12.5   |                        |                    |  |
| Target 12.6   |                        |                    |  |

 $<sup>^{\</sup>rm 4}$  Please refer to the table in section 3.2.1 of the Strategy.



| Target 12.7  |                       |                       |                            |
|--------------|-----------------------|-----------------------|----------------------------|
| Target 12.8  |                       |                       |                            |
| Target 12.a  |                       |                       |                            |
| Target 12.b  |                       |                       |                            |
| SDG 13: Tak  | e urgent action to co | ombat climate change  | and its impacts            |
| Target 13.2  |                       |                       |                            |
| Target 13.3  |                       |                       |                            |
| SDG 15: Pro  | tect, restore and pro | mote sustainable use  | of terrestrial ecosystems, |
|              |                       |                       | nd halt and reverse land   |
| degradation  | and halt biodiversity | y loss                |                            |
| Target 15.5  |                       |                       |                            |
| Target 15.6  |                       |                       |                            |
| Target 15.7  |                       |                       |                            |
| Target 15.8  |                       |                       |                            |
| Target 15.9  |                       |                       |                            |
| Target 15.a  |                       |                       |                            |
| Target 15.c  |                       |                       |                            |
| SDG 17: Stre | engthen the means o   | of implementation and | revitalize the global      |
| partnership  | for sustainable deve  | lopment               | -                          |
| Target 17.6  |                       |                       |                            |
| Target 17.7  |                       |                       |                            |
| Target       |                       |                       |                            |
| 17.10        |                       |                       |                            |
| Target       |                       |                       |                            |
| 17.11        |                       |                       |                            |
| Target       |                       |                       |                            |
| 17.15        |                       |                       |                            |
| Target       |                       |                       |                            |
| 17.16        |                       |                       |                            |
| Target       |                       |                       |                            |
| 17.17        |                       |                       |                            |

# 3.3 Communications and Engagement

Please provide details on the communications and engagement activities carried out during the Expo<sup>5</sup>.

| Objective   | Action  | Target audience                               | Target audience numbers | % target achieved |
|---|---|---|-------------------------|-------------------|
| 7.1- Minimise carbon emissions during the Expo timeline | 7.1.6 Production of a key achievements & lesson learned brief | General public<br>& sustainability<br>experts | 200 copies              |                   |
|   | 7.1.7 Presentation of a key                                   | General public & sustainability experts       | 50                      |                   |

 $<sup>^{\</sup>rm 5}$  Please refer to the Communications & Engagement plan



| achievements & |  |  |
|----------------|--|--|
| lesson learned |  |  |
| brief          |  |  |

#### 3.4 Education

Please provide details on the education activities carried out during the Expo<sup>6</sup>.

| Objective  | Action   | Target audience                                    | Target audience numbers | % target achieved  |
|--|--|--|-------------------------|--|
| 9.1 - Minimise carbon emissions during the Expo timeline | 9.1.1 Best<br>practices<br>workshops             | Schools &<br>Universities                          | 800                     | 4 event per<br>year: 8 events                            |
| 11.1 Minimise the quantity of waste to landfill          | 11.1.1 Distribution of best practices fact sheet | All construction and facility management personnel | 1500                    | At staff meetings<br>before the start<br>of construction |

#### 3.5 General

Please provide details on any awards, standards and certifications achieved.

# 4. Developing cities

1. Public transport infrastructure evolution, Expo city and region

| Transport type | Indicator                      | Total<br>existing | Accessible with disabilities | Out of which,<br>constructed for<br>the Expo (in %) | Accessible with disabilities (in %) |
|----------------|--------------------------------|-------------------|------------------------------|---|-------------------------------------|
| Train          | Length of network              |                   |                              |   |                                     |
|                | Total<br>number of<br>vehicles |                   |                              |   |                                     |
|                | Total number of stations       |                   |                              |   |                                     |
| Bus            | Length of network              |                   |                              |   |                                     |
|                | Total number of vehicles       |                   |                              |   |                                     |

 $<sup>^{\</sup>rm 6}$  Please refer to the Sustainability Education plan



|          | Total                 |      |      |
|----------|-----------------------|------|------|
|          | number of stations    |      |      |
| Ferry    | Length of             |      |      |
| ,        | network               |      |      |
|          | Total                 |      |      |
|          | number of             |      |      |
|          | vehicles<br>Total     |      |      |
|          | number of             |      |      |
|          | stations              |      |      |
| Monorail | Length of             |      |      |
|          | network               |      |      |
|          | Total number of       |      |      |
|          | vehicles              |      |      |
|          | Total                 |      |      |
|          | number of             |      |      |
|          | stations              |      |      |
| Tram     | Length of             |      |      |
|          | network<br>Total      |      |      |
|          | number of             |      |      |
|          | vehicles              |      |      |
|          | Total                 |      |      |
|          | number of             |      |      |
| Other,   | stations<br>Length of |      |      |
| please   | network               |      |      |
| specify  |                       |      |      |
|          | Total                 | <br> | <br> |
|          | number of             |      |      |
|          | vehicles<br>Total     |      |      |
|          | number of             |      |      |
|          | stations              |      |      |

# 2. Road infrastructure evolution, Expo city and region

| Road type             | Number of roads constructed for<br>the Expo or in connection with<br>the Expo project | Total in km, constructed for the Expo or in connection with the Expo project |
|-----------------------|---|--|
| High speed road       |   |  |
| Other, please specify |   |  |

3. Hotel accommodation cost evolution, Expo city and region



| Hotel Type | Average Basic<br>double room cost per<br>room, 3 years before<br>the Expo | Average Basic<br>double room cost<br>per room, during<br>the Expo | Percentage change |
|------------|---|---|-------------------|
| 2-star     |   |   |                   |
| 3-star     |   |   |                   |
| 4-star     |   |   |                   |
| 5-star     |   |   |                   |

4. Real estate market, Expo city and region

| Asset Type  | Cost 10 years before | Cost 1 year<br>before | Cost during the Expo | Percentage change |
|---|----------------------|-----------------------|----------------------|-------------------|
| Land, per square km   |                      |                       |                      |                   |
| New Residential buildings for sale (built not later than 10 years before the Expo), per square m            |                      |                       |                      |                   |
| Recent Residential buildings for sale (built not later than 50 years before the Expo), per square m         |                      |                       |                      |                   |
| Historical Residential buildings<br>for sale (built more than 50<br>years before the Expo), per<br>square m |                      |                       |                      |                   |
| Office buildings for sale, per square m   |                      |                       |                      |                   |

# 5. Driving Tourism

1 Number of tourists, Expo city and region



| Indicator                      | 3 years before the Expo | During the Expo | Numbers<br>evolution in<br>percentage,<br>compared to<br>value in<br>column 1 |
|--------------------------------|-------------------------|-----------------|---|
| Number of tourists per year    |                         |                 |   |
| Average length of stay in days |                         |                 |   |

# 2 Air traffic, Expo city and region

| Indicator  | 3 years before the Expo | During the Expo | Numbers evolution in percentage, compared to value in column 1 |
|--|-------------------------|-----------------|--|
| Number of passengers, average monthly, excluding passengers in transit |                         |                 |  |
| Number of passengers in transit, average monthly                       |                         |                 |  |
| Air freight in tons, average monthly                                   |                         |                 |  |

# 6. Education and Inspiration

1. Expo-related educational activities, Expo city and region

| Category                  | Number of<br>people<br>reached, 3<br>years before<br>the Expo | Number of<br>people<br>reached, 2<br>years<br>before the<br>Expo | Number of people reached, 1 year before the Expo | Number of people reached, during the Expo |
|---------------------------|---|--|--|---|
| Environmental protection  |   |  |  |   |
| Sustainability            |   |  |  |   |
| Use of plants and flowers |   |  |  |   |
| Biodiversity              |   |  |  |   |

# 2. Community associations, Expo city and region



| Category            | Number: 5 years before the Expo | Number: Expo<br>year | Number<br>evolution in<br>%, compared<br>to number<br>column 1 |
|---------------------|---------------------------------|----------------------|--|
| Sporting            |                                 |                      |  |
| Cultural            |                                 |                      |  |
| Political           |                                 |                      |  |
| Social and economic |                                 |                      |  |
| Environmental       |                                 |                      |  |

# 3. Crime rates, Expo city and region

| Category   | Number: 5 years<br>before the Expo | Number: Expo<br>year | Number<br>evolution in<br>%, compared<br>to number<br>column 1 |
|--|------------------------------------|----------------------|--|
| Total recorded crimes against persons, delinquency   |                                    |                      |  |
| Total recorded crimes against persons, serious crime |                                    |                      |  |
| Total recorded crimes against property               |                                    |                      |  |

# 4. Cultural establishments and activities, Expo city and region

| Category                            | Number of<br>establishments,<br>5 years before<br>the Expo | Number<br>of tickets<br>sold per<br>year: 5<br>years<br>before the<br>Expo | Number of establishments, Expo year | Number<br>of tickets<br>sold per<br>year:<br>Expo<br>year | Number<br>evolution<br>in %,<br>compared<br>to number<br>column 1 |
|-------------------------------------|--|--|-------------------------------------|---|---|
| Museums                             |  |  |                                     |   |   |
| Cinemas                             |  |  |                                     |   |   |
| Theatres                            |  |  |                                     |   |   |
| Opera                               |  |  |                                     |   |   |
| Concert<br>halls                    |  |  |                                     |   |   |
| Galleries                           |  |  |                                     |   |   |
| Ticketed<br>historical<br>buildings |  |  |                                     |   |   |
| Ticketed<br>historical<br>sites     |  |  |                                     |   |   |



| Other,  |  |  |  |
|---------|--|--|--|
| please, |  |  |  |
| specify |  |  |  |

5. Gardening associations, community gardens and other garden-related centres, Expocity and region

| Category       | Number of establishments, 5 years before the Expo | Number of establishments, Expo year | Number evolution in %, compared to number column 1 |
|----------------|---|-------------------------------------|--|
| Gardening      |   |                                     |  |
| associations   |   |                                     |  |
| Community      |   |                                     |  |
| gardens        |   |                                     |  |
| Amateur        |   |                                     |  |
| florists       |   |                                     |  |
| associations   |   |                                     |  |
| Other garden   |   |                                     |  |
| and plants-    |   |                                     |  |
| related        |   |                                     |  |
| establishments |   |                                     |  |

6. Gardening courses and flower art courses for adults, Expo city and region

| Category       | Number of people enrolled per year, 5 years before the Expo | Number of people enrolled, Expo year | Number evolution in %, compared to number column 1 |
|----------------|---|--------------------------------------|--|
| Gardening      |   |                                      |  |
| courses        |   |                                      |  |
| Cut flower art |   |                                      |  |
| courses        |   |                                      |  |

7. Gardening and plant education in schools, Expo city and region

| Category   | Number of hours per<br>year, per child<br>enrolled, 5 years<br>before the Expo | Number of hours<br>per year, per<br>child enrolled,<br>Expo year | Number evolution in %, compared to number column 1 |
|--|--|--|--|
| Gardening and plant courses, primary education   |  |  |  |
| Gardening and plant courses, secondary education |  |  |  |



# 7. Institutional Capacity Legacy

Please provide case studies of all the post-Expo developments in relation to the following subjects:

- 1 Institutional capacity legacy in city management and mega events management
- 2 Cleaner and greener infrastructure
- 3 New approaches to optimizing cost of mega events
- 4 New approaches to financing events



# Valuation Questionnaire 2,

### three years after the Expo closure

- Please answer the questions in the most accurate manner. By filling in this questionnaire, you certify the exactitude of provided data as per your agreement with AIPH in accordance with the Regulations and Hosting Agreement.

For all local currencies used, please provide an equivalent in USD.

For year calculation,

Before the Expo: count all calendar years (January to December) before the opening date After the Expo: count all calendar years (January to December) after the closure date

### 1. Economic Impact

1. Employment, Expo city and region

| Category           | Number of people, +3 years after the Expo closure |
|--------------------|---|
| Total population   |   |
| Total active       |   |
| population (excl   |   |
| children, retired, |   |
| disabled)          |   |
| Out of which,      |   |
| employed           |   |
| Out of which,      |   |
| unemployed         |   |

2. Number and size of companies, Expo city and region

| Category          | Number of companies, +3 years after the Expo closure |
|-------------------|--|
| Micro companies   |  |
| (0-9 FTE jobs)    |  |
| Small companies   |  |
| (10-49 FTE jobs)  |  |
| Medium-sized      |  |
| companies (50-249 |  |
| FTE jobs)         |  |
| Large companies   |  |
| (250+ FTE jobs)   |  |

3. Businesses attracted to the Expo city and region, after the Expo, Expo city and region

| Category                         | Number, +3 years after the Expo closure |
|----------------------------------|---|
| Micro companies (0-9 FTE jobs)   |   |
| Small companies (10-49 FTE jobs) |   |
| Medium-sized companies (50-249   |   |
| FTE jobs)                        |   |
| Large companies (250+ FTE jobs)  |   |



# 2. Enhancing Reputation

# 1. Foreign organisations established in Expo city and region

| Category                  | Number: +3 years after the Expo closure |
|---------------------------|---|
| Foreign Private           |   |
| companies (companies,     |   |
| subsidiaries, etc.)       |   |
| Foreign Public            |   |
| organizations             |   |
| (associations,            |   |
| federations, foundations, |   |
| international             |   |
| organisations)            |   |
| Total                     |   |

### 2. Demographics dynamics, Expo city and region

| Category             | Number: +3 years after the Expo closure |
|----------------------|---|
| Total population     |   |
| Births               |   |
| Deaths               |   |
| Migration: inbound   |   |
| Migration: outcoming |   |

# 3. Hosting of international events, Expo city and region

| Category            | Number: +3 years after the Expo closure |  |
|---------------------|---|--|
| Sporting            |   |  |
| Cultural            |   |  |
| Political           |   |  |
| Social and economic |   |  |
| Environmental       |   |  |

# 4. Imports to Exports balance, Expo country

| Category  | Number: +3 years after the Expo closure |
|---|---|
| Import activities, total value over the nominal GDP |   |
| Export activities, total value over the nominal GDP |   |

### 5. Investment risks, Expo country

| Category                | Rating: +3 years after the Expo closure |
|-------------------------|---|
| Composite International |   |
| Country Risk Guide      |   |



| (ICRG) risk rating, from 0 to 100                         |  |
|---|--|
| Euromoney country credit-worthiness rating, from 0 to 100 |  |

### 6. Foreign Direct Investment, Expo country

| Category            | Number: +3 years after the Expo closure, USD |
|---------------------|--|
| Capital foreign     |  |
| investment during a |  |
| year                |  |

# 7. City ranking, Expo city

| Please list all available international and national city rankings, related to quality of life, economy, culture, political power and any other indicator | Position: +3 years after the Expo closure |
|---|---|
|   |   |
|   |   |
|   |   |
|   |   |

# 3. Sustainability

Please provide updates on the goals & objectives set for Expo city and region<sup>7</sup> 3 years after the Expo closure.

# 3.1 Sustainability priorities & goals

| ID | Sustainability<br>Priorities / Goals  | Key Performance Indicators                                    | Baseline | Target | % target achieved |
|----|---|---|----------|--------|-------------------|
| 1  | Using plants and green spaces to support climate adaptation and resilience programmes in urban environments | E.g. % Expo green spaces dedicated to mitigate climate change | 20%      | 35%    |                   |

<sup>&</sup>lt;sup>7</sup> Please build on the numbers mentioned in the valuation questionnaire 1



| 2 | Promoting nature     | E.g.                      | 0 | 30 |  |
|---|----------------------|---------------------------|---|----|--|
|   | in cities and        | N° of                     |   |    |  |
|   | sustainable          | promotion/dissemination   |   |    |  |
|   | horticultural        | activities organised      |   |    |  |
|   | practices            | N° and type of activities | 5 | 40 |  |
|   | worldwide            | promoting nature in the   |   |    |  |
|   |                      | city                      |   |    |  |
| 3 | Adopting circular    |                           |   |    |  |
|   | economy              |                           |   |    |  |
|   | principles,          |                           |   |    |  |
|   | reducing plastic     |                           |   |    |  |
|   | waste and other      |                           |   |    |  |
|   | forms of pollution,  |                           |   |    |  |
|   | supporting efficient |                           |   |    |  |
|   | production and       |                           |   |    |  |
|   | ethical supply       |                           |   |    |  |
|   | chain                |                           |   |    |  |
|   | management           |                           |   |    |  |
| 4 | Promoting plant      |                           |   |    |  |
|   | growing and green    |                           |   |    |  |
|   | spaces for all,      |                           |   |    |  |
|   | upholding fair and   |                           |   |    |  |
|   | equitable practices  |                           |   |    |  |
|   | across the           |                           |   |    |  |
|   | horticultural value  |                           |   |    |  |
|   | chain, diversity,    |                           |   |    |  |
|   | and human rights     |                           |   |    |  |
| 5 | Engaging,            |                           |   |    |  |
|   | informing, and       |                           |   |    |  |
|   | inspiring people to  |                           |   |    |  |
|   | appreciate the       |                           |   |    |  |
|   | importance of        |                           |   |    |  |
|   | plants and the       |                           |   |    |  |
|   | places where they    |                           |   |    |  |
|   | grow, and to take    |                           |   |    |  |
|   | action to protect    |                           |   |    |  |
|   | and enhance their    |                           |   |    |  |
|   | local environment    |                           |   |    |  |
|   | through plant        |                           |   |    |  |
|   | growing              |                           |   |    |  |

# 3.2 - Objectives

# 1. Design

| ID | Objective | Key<br>Performance<br>Indicators | Baseline | Target | % target achieved |
|----|-----------|----------------------------------|----------|--------|-------------------|
|    |           |                                  |          |        |                   |



| 1.1 | Design to use space<br>and materials in an<br>efficient manner | Integrated design approach with clear standards | N/A | Developed<br>and used for<br>the entire<br>Expo |  |
|-----|--|---|-----|---|--|
| 1.2 |  |   |     |   |  |

#### 2. Contractors & Construction

| ID  | Objective   | Key<br>Performance<br>Indicators   | Baseline | Target                              | % target achieved |
|-----|---|--|----------|-------------------------------------|-------------------|
| 2.1 | Use renewable and recyclable materials when building new structures | Certification for buildings by the Leadership in Energy and Environmental Design (LEED). | N/A      | Platinum /<br>Gold<br>certification |                   |
| 2.2 |   |  |          |                                     |                   |

Comments:

# 3. International Participants

| ID  | Objective  | Key<br>Performance<br>Indicators  | Baseline | Target | % target achieved |
|-----|--|---|----------|--------|-------------------|
| 3.1 | Enable participants and facility managers to understand and contribute to responsible use of resources | Percentage of pavilions and buildings to have smart metering with digital feedback for energy and water consumption | 0        | 80%    |                   |
| 3.2 |  |   |          |        |                   |

Comments:

# 4. Transport

| ID  | Objective  | Key<br>Performance<br>Indicators   | Baseline | Target | % target achieved |
|-----|--|------------------------------------|----------|--------|-------------------|
| 4.1 | Provide access to safe, affordable, accessible and sustainable transport systems | N° of electrified public transport |          |        |                   |



| 4.2 | Encourage             | GHG emission | 10 ton | 3 ton |  |
|-----|-----------------------|--------------|--------|-------|--|
|     | alternative transport |              |        |       |  |
|     | methods               |              |        |       |  |

# 5. Biodiversity

| ID  | Objective  | Key<br>Performance<br>Indicators | Baseline | Target | % target achieved |
|-----|--|----------------------------------|----------|--------|-------------------|
| 5.1 | e.g. Ensure the enforcement of the international treaties on biodiversity conservation | N° of treaties<br>enforced       | N/A      | 3      |                   |
| 5.2 |  |                                  |          |        |                   |

Comments:

# 6. Energy

| ID  | Objective                      | Key<br>Performance<br>Indicators | Baseline | Target | % target achieved |
|-----|--------------------------------|----------------------------------|----------|--------|-------------------|
| 6.1 | e.g. Reduce energy consumption | Gigawatt/hour                    | 150      | 90     |                   |
| 6.2 |                                |                                  |          |        |                   |

Comments:

### 7. Water

| ID  | Objective                       | Key<br>Performance<br>Indicators  | Baseline | Target | % target achieved |
|-----|---------------------------------|---|----------|--------|-------------------|
| 7.1 | e.g. minimize water consumption | Million Litres/hour % publicly accessible fixture and fitting with smart controls | 35%      | 90%    |                   |
| 7.2 |                                 |   |          |        |                   |

Comments:

### 8. Pollution

| ID  | Objective          | Key Performance Indicators | Baseline | Target     | % target achieved |
|-----|--------------------|----------------------------|----------|------------|-------------------|
| 8.1 | Minimise excessive | High efficiency            | 0        | Fully      |                   |
|     | lightening         | public realm lighting      |          | functional |                   |



| systems; Public open space lighting that incorporate automatic controls, sensors or other | before the opening and for the entire duration of the Expo |
|---|--|
| energy saving<br>technologies   |  |

#### 9. Carbon

| ID  | Objective  | Key<br>Performance<br>Indicators              | Baseline<br>(e.g.) 2022                     | Target<br>(e.g.) 2026 | % target achieved |
|-----|--|---|---|-----------------------|-------------------|
| 9.1 | e.g. minimise<br>carbon emissions<br>during the Expo<br>timeline | greenhouse gas<br>(GHG) reduction<br>strategy | No strategy – to be developed               | Full implementation   |                   |
|     |  | % of GHG reduced                              | Site-wide<br>carbon<br>emissions in<br>2022 | 30% reduction         |                   |
| 9.2 |  |   |   |                       |                   |

Comments:

# 10. Sustainable Events Operations and Management

| ID   | Objective  | Key Performance Indicators | Baseline | Target   | % target achieved |
|------|--|----------------------------|----------|--|-------------------|
| 10.1 | Achieve ISO 20121 Sustainable Event Management certification | Certification awards       | N/A      | Achieved   |                   |
| 10.2 | Achieve<br>Sustainable<br>Events<br>Standards                | Certification awards       | N/A      | Platinum /<br>Gold<br>Sustainable<br>Events<br>Standards |                   |

Comments:

### 11. Waste & Dismantlement

| ID  | Objective                                  | Key Performance Indicators | Baseline  | Target  | % target achieved |
|-----|--|----------------------------|---|---|-------------------|
| 11. | Minimize the quantity of waste to landfill | Metric Tons                | Based on the amount of recyclable construction material (%) | Based on the amount of recyclable construction material (%) |                   |



| 11.2 |
|------|
|------|

# 12. Legacy

| ID   | Objective   | Key Performance Indicators   | Baseline | Target | % target achieved |
|------|---|--|----------|--------|-------------------|
| 12.1 | Develop solutions in sustainability that are scalable and can be rolled out and implemented on a broad level, extending the benefits to the wider economy | Percentage of materials used in permanent construction retained for Legacy | 0        | 90%    |                   |

Comments:

# 4. Developing cities

# 1. Hotel accommodation cost evolution, Expo city and region

| Hotel Type  Average Basic double room cost per room, +3 y the Expo closure |  |
|--|--|
| 2-star   |  |
| 3-star   |  |
| 4-star   |  |
| 5-star   |  |

# 2. Real estate market, Expo city and region

| Asset Type  | Cost, +3 years after the Expo closure |
|---|---------------------------------------|
| Land, per square km   |                                       |
| New Residential buildings for sale (built not later than 10 |                                       |



| Asset Type  | Cost, +3 years after the Expo closure |
|---|---------------------------------------|
| years before the Expo), per square m  |                                       |
| Recent Residential buildings for sale (built not later than 50 years before the Expo), per square m         |                                       |
| Historical Residential buildings<br>for sale (built more than 50<br>years before the Expo), per<br>square m |                                       |
| Office buildings for sale, per square m   |                                       |

# 8. Driving Tourism

# 1 Number of tourists, Expo city and region

| Indicator                      | +3 years after the Expo closure |
|--------------------------------|---------------------------------|
| Number of tourists per year    |                                 |
| Average length of stay in days |                                 |

# 2 Air traffic, Expo city and region

| Indicator  | +3 years after the Expo closure |
|--|---------------------------------|
| Number of passengers, average monthly, excluding passengers in transit |                                 |
| Number of passengers in transit, average monthly                       |                                 |
| Air freight in tons, average monthly                                   |                                 |

# 9. Education and Inspiration

1. Community associations, Expo city and region

| Category | Number: +3 years after the Expo closure |
|----------|---|
| Sporting |   |



| Cultural            |  |
|---------------------|--|
| Political           |  |
| Social and economic |  |
| Environmental       |  |

# 2. Crime rates, Expo city and region

| Category                 | Number: +3 years after the Expo closure |
|--------------------------|---|
| Total recorded crimes    |   |
| against persons,         |   |
| delinquency              |   |
| Total recorded crimes    |   |
| against persons, serious |   |
| crime                    |   |
| Total recorded crimes    |   |
| against property         |   |

# 3. Gardening associations, community gardens and other garden-related centres, Expocity and region

| Category       | Number of establishments, +3 years after the Expo closure |
|----------------|---|
| Gardening      |   |
| associations   |   |
| Community      |   |
| gardens        |   |
| Amateur        |   |
| florists       |   |
| associations   |   |
| Other garden   |   |
| and plants-    |   |
| related        |   |
| establishments |   |

### 4. Gardening courses and flower art courses for adults, Expo city and region

| Category       | Number of people enrolled per year, +3 years after the Expo closure |
|----------------|---|
| Gardening      |   |
| courses        |   |
| Cut flower art |   |
| courses        |   |

# 5. Gardening and plant education in schools, Expo city and region

| Category                                       | Number of hours per year, per child enrolled, +3 years after the Expo closure |
|--|---|
| Gardening and plant courses, primary education |   |



| Gardening and  |  |
|----------------|--|
| plant courses, |  |
| secondary      |  |
| education      |  |

# 10. Institutional Capacity Legacy

Please provide case studies of all the post-Expo developments in relation to the following subjects, if any new studies have been conducted:

- 5 Institutional capacity legacy in city management and mega events management
- 6 Cleaner and greener infrastructure
- 7 New approaches to optimizing cost of mega events
- 8 New approaches to financing events

